



We're Hiring! Join Reditron as an Account Manager

Reditron is looking for an **Account Manager** to help us grow our client base and drive sales in the electronic security sector. In this role, you will manage key client accounts, identify new business opportunities, and collaborate closely with internal teams to deliver exceptional customer experiences.

Location:

- Johannesburg
- Cape Town
- Port Elizabeth
- East London
- Polokwane
- Bloemfontein

Requirements:

- 4+ years of proven experience in account management or sales
- Target-driven and self-motivated with a strong track record in exceeding KPIs
- Strong communication and relationship-building skills
- Self-motivated with excellent time management

Key Responsibilities:

- Sell CCTV, access control, and related tech solutions
- Manage the full sales cycle: leads, quotes, orders, and after-sales
- Build strong relationships with system integrators, end users, and consultants
- Deliver product demos and handle client queries
- Maintain accurate CRM records and meet sales targets

Join a leading brand and make an impact.